



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

Eduvirtuoso

Campus Recruitment-2019 Passing Out Batch

Company	Eduvirtuoso
Website	www.eduvirtuoso.com
Batch	2019 Passing Out Batch
Joining Date	Immediate
Date of Campus	Will be inform later
Time	Will be inform later
Venue	Will be inform later
Job Title	Business Development Executive
Eligible Degrees	Any Graduate
Eligible Branches	All Branches
Eligibility Criteria	65% in 10 th , 12 th & Graduation
Location	Bangalore, Shimoga, Hyderabad
Compensation (CTC)	INR 6 LPA
Roles & Responsibilities	<ul style="list-style-type: none">• As Business Development professional, you will be responsible for all aspects of the sales cycle• This will include cold calling, lead generation, qualifying and all other aspects of the sale.• You will be responsible for building long term relationships, offering solutions that ultimately• improve the overall business productivity and profitability.• Tie ups with schools, institutions, etc., for Business opportunity• Lead generation and opportunity funnel creation through tele-calling /demonstration.• Customer Relationship building and networking.• Direct Selling of our range of product to customers• Identify, analyses, pursue and report on business opportunities with existing and prospective clients.
Other Desired Skills / Competencies	Should have Good communication Go and getter attitude Should be able to handle pressure Should be a good team player Should be able to work target base job. Command over the Hindi and English languages.
Recruitment Process	The process of recruitment would be as mentioned below-

	<ul style="list-style-type: none"> Interested candidates will be required to fill up their details and take small IQ and EQ test. Shortlisted candidates will be required to attend 2 rounds of interview (Group Discussion and Face 2 Face) Selected candidates will be offered jobs post the 2 rounds of interviews. 																																
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How to Apply?	<p>All Eligible & Interested students need to apply by clicking on the link mentioned below –</p> <p>CLICK HERE</p> <p>Latest by 2nd December 2018 by 6PM.</p>																																

My Best Wishes are with you!

Prof. Dr. Ajay Rana

Advisor